

## Message Text

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12

ORIGIN NEA-10

INFO OCT-01 ISO-00 PM-04 CIAE-00 INR-07 NSAE-00 DODE-00

COME-00 EB-07 TRSE-00 OMB-01 MC-02 NSC-05 SP-02 SS-15

AID-05 OPIC-03 L-03 H-02 XMB-02 /069 R

DRAFTED BY NEA/PAB:MGJONES:JES

APPROVED BY NEA/PAB:RAPECK

----- 109634

R 242200Z SEP 75

FM SECSTATE WASHDC

TO AMEMBASSY ISLAMABAD

INFO AMEMBASSY BEIRUT

AMCONSUL KARACHI

AMCONSUL LAHORE

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E.O. 11652: N/A

TAGS: BEXP, MASS, PK

SUBJECT: CESSNA/HUGHES MANUFACTURING PROPOSAL

REF: ISLAMABAD 8760

1. CESSNA WASHINGTON REP J.J. POHLEN DISCUSSED WITH  
DEPTOFS RESULTS CESSNA'S DISCUSSIONS IN PAKISTAN. HE  
REPORTED THAT AGREEMENT HAD BEEN SIGNED "PROBABLY SATURDAY"  
(SEPT. 20) BETWEEN CESSNA AND ZAMINOS; HE WAS NOT SURE  
WHETHER SIMILAR AGREEMENT WAS SIGNED BETWEEN HUGHES HELI-  
COPTER DIV. OF SUMMA CORP. AND ZAMINOS. HE SAID EQUITY  
STRUCTURE OF PROPOSED KAYUSKI LTD. WAS NOW TO BE 50 PERCENT  
GOP, 50 PERCENT ZAMINOS, WITH CESSNA AND HUGHES EACH  
RECEIVING ONE SEAT ON KAYUSKI BOARD BUT NO STOCK IN FIRM.  
CESSNA/HUGHES MANAGEMENT PARTICIPATION WAS ALLEGEDLY  
SOUGHT BY GOP. POHLEN SAID, HOWEVER, THAT SIGNED AGREE-  
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MENT HAD NOT YET BEEN ACCEPTED BY CESSNA CHAIRMAN PER AD

REFERENDUM CLAUSE IN AGREEMENT.

2. COMMENT: POHLEN DID NOT GO TO PAKISTAN. WE QUESTIONED HIM CLOSELY, SINCE THIS INFORMATION DIFFERS FROM REFTEL AND FROM OUR PREVIOUS IMPRESSION THAT WHOLE SCHEME WAS UNLIKELY TO SUCCEED. HE STUCK BY HIS VERSION AND PROMISED TO INFORM US WHEN CESSNA CHAIRMAN APPROVES AGREEMENT. SISCO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, HELICOPTERS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 SEP 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** CunninFX  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975STATE228131  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MGJONES:JES  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750332-0388  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19750920/aaaaarty.tel  
**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN NEA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ISLAMABAD 8760  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** CunninFX  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 14 AUG 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <14 AUG 2003 by WorrelSW>; APPROVED <02 DEC 2003 by CunninFX>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CESSNA/HUGHES MANUFACTURING PROPOSAL  
**TAGS:** BEXP, MASS, PK, (POHLEN, J J)  
**To:** ISLAMABAD  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006